

Lennox makes your HOME...A BETTER Place.®

Partnership with Lennox,
the leading name in
home comfort

Commitment to customer
satisfaction through
ongoing consumer surveys
and feedback

Skilled, professional
technicians with extensive
training and experience in all
aspects of HVAC (Heating/
Ventilating/Air Conditioning)
installation and service

An extensive selection of
industry-leading products,
backed by the most trusted
name in the HVAC market

Reputation for quality and
responsive service

DEALERS YOU CAN COUNT ON

Choosing the right dealer for your heating, cooling and indoor air quality needs is every bit as important as choosing the right brand. With a Dave Lennox *Premier Dealer*,™ your satisfaction is the highest priority. We think you will agree that your Dave Lennox *Premier Dealer* is committed to providing you with the highest level of customer service.

TOTAL LENNOX COMFORT

Lennox® heating, cooling and indoor air quality products are designed to deliver comfort efficiently and economically—not only as individual products, but also as a system solution. Installed together, Lennox products deliver on every comfort count: efficiency, quiet operation, even temperatures, consistent humidity, balanced airflow and healthier air quality.

LENNOX®
HOME COMFORT SYSTEMS *A better place*®

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Visit us at www.lennox.com, or contact us at 1-800-9-LENNOX.

(74M27) DLPDS 1/04

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LENNOX
A BETTER PLACE®

Dave Lennox
PREMIER DEALER
LENNOX

Professionals
Committed to
Total Customer
Satisfaction

YOUR DAVE LENNOX *PREMIER DEALER*™ IS SOMEONE YOU CAN TRUST TO SATISFY ALL YOUR HOME COMFORT NEEDS.

Reputation for quality and responsive service.

When you turn to a Dave Lennox *Premier Dealer*™ for your heating, cooling or indoor air quality needs, you can take comfort in knowing you've made the right choice. That's because a Dave Lennox *Premier Dealer* is:

- ◆ Committed to ensuring your complete satisfaction—in terms of both the products you choose and services you receive
- ◆ Regularly evaluated by an independent consulting firm through customer-satisfaction surveys. You'll be invited to participate in these surveys and share your opinions after the completion of your job.
- ◆ Trained to design, install, service and maintain home comfort and indoor air quality systems



- ◆ Premium service
- ◆ Premium products
- ◆ Premium satisfaction

Dave Lennox *Premier Dealers*™ practice quality service every day.

When it comes to delivering quality service, Dave Lennox *Premier Dealers* realize that actions speak louder than words. So instead of just talking quality, they practice it through listening, learning and responding to your needs.

Dave Lennox *Premier Dealers* take the time to truly understand your needs.

When you're working with a Dave Lennox *Premier Dealer*, you can expect to hear questions relating to your unique situation and expectations for your home environment. By qualifying your needs, your Dave Lennox *Premier Dealer* is better able to satisfy them.

Dave Lennox *Premier Dealers* consistently deliver on what they promise.

To maintain "Premier" status, a Dave Lennox *Premier Dealer* must consistently meet and exceed customers' expectations. That means delivering complete, customized home comfort solutions.

Dave Lennox *Premier Dealers* respond to your needs quickly and efficiently.

Dave Lennox *Premier Dealers* respond to your needs with the best-available products, backed by the best-possible service. They work with Lennox to deliver the products you need, when you need them. In fact, they order direct from Lennox, which means faster product and parts availability to you.

Extensive selection of innovative, industry-leading products.

As partners with the global leader in home comfort, Dave Lennox *Premier Dealers* offer some of the best products available in the industry. Among the many highlights is the Dave Lennox *Signature*™ Collection, featuring the most innovative and reliable features available. Each model is crafted to deliver maximum comfort, efficiency and functionality—exceeding your highest expectations.



Lennox has earned the Good Housekeeping Seal on select residential furnaces, air conditioners, heat pumps and indoor air quality systems.